

2025 Year in Review

A year of resilience, growth, and unwavering commitment to Washington's affordable housing community

A Year Defined by Strength and Stability

2025 was a remarkable year for AHMA of Washington, marked by exceptional consistency in membership growth, high-impact education, and sound financial stewardship. While the industry faced headwinds with lower training and convention attendance nationwide, we remained steadfast in our mission.

Our strategic approach allowed us to not just weather challenges, but to thrive—adapting programs, innovating solutions, and strengthening our position as the trusted leader for affordable housing professionals across Washington State.

Membership: The Foundation of Our Success

90%

116

12

Renewal Rate

Industry-leading retention reflecting member satisfaction

Total Members

Strong community of housing professionals

New Members

Fresh voices joining our community

Our exceptional 90% renewal rate demonstrates the deep value AHMA provides to Washington's affordable housing sector. With 104 renewals and 12 new members joining in 2025, we've built a stable, engaged community of 116 organizations. While 9 companies didn't renew—several due to mergers with existing members—our retention numbers speak volumes about member satisfaction and the relevance of our programs.

Introducing the AHMA Industry Directory

Silver Level

Essential visibility for vendor partners entering the affordable housing marketplace

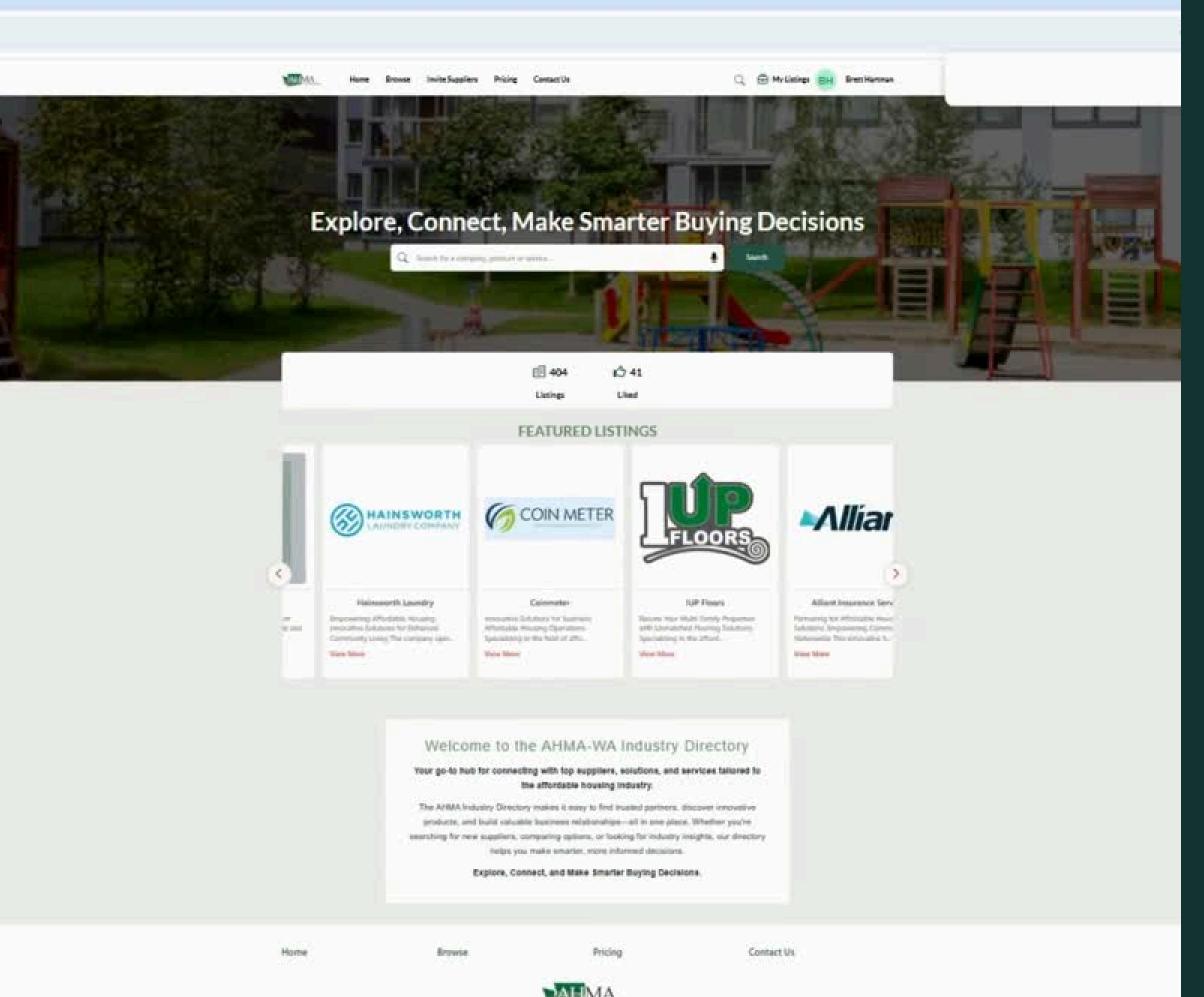
Gold Level

Enhanced exposure with premium placement in member resources

Diamond Level

Maximum visibility connecting top-tier partners with our entire membership base

Evolved from our Associate Member Program, the new AHMA Industry Directory represents a strategic transformation. This three-tiered structure increases visibility for vendor partners while providing members with streamlined access to trusted, vetted industry resources. It's a win-win that strengthens connections across the affordable housing ecosystem.



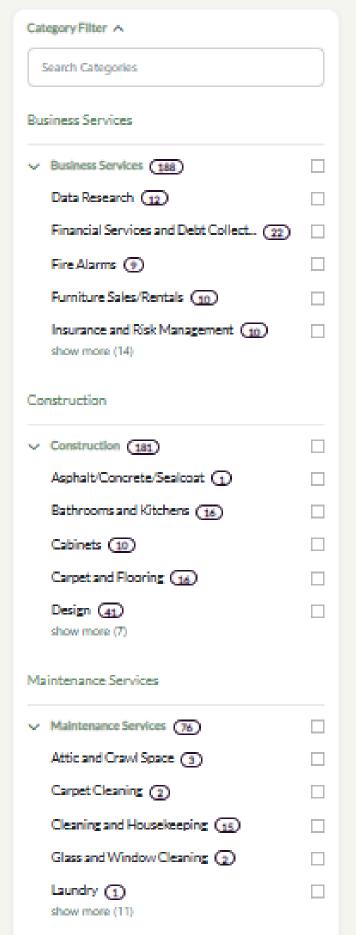
AHMA Industry Directory

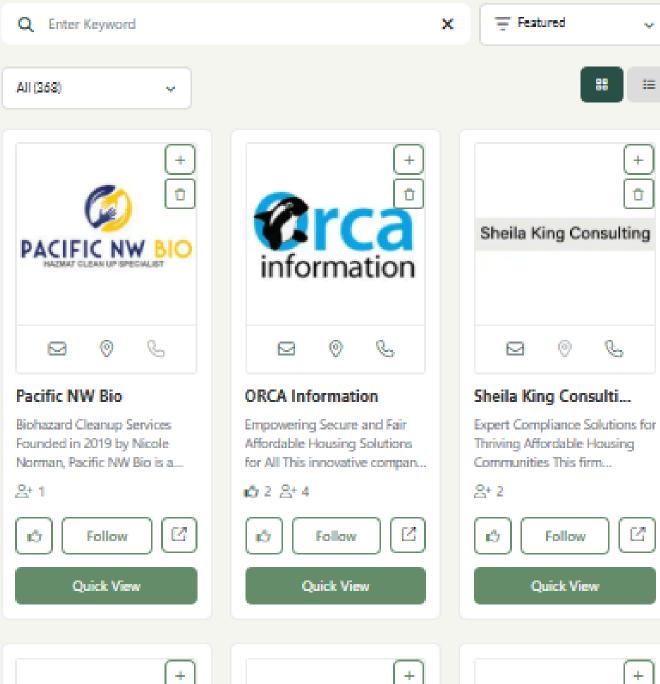
What is The AHMA Industry Directory

- A modern, searchable online marketplace that connects AHMA members with trusted, industry-specific vendors and solutions.
- A value-added member resource that replaces traditional buyer's guides with a smarter, more interactive experience.

Industry Search Results

Find and research preferred industry solution providers.





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CMS

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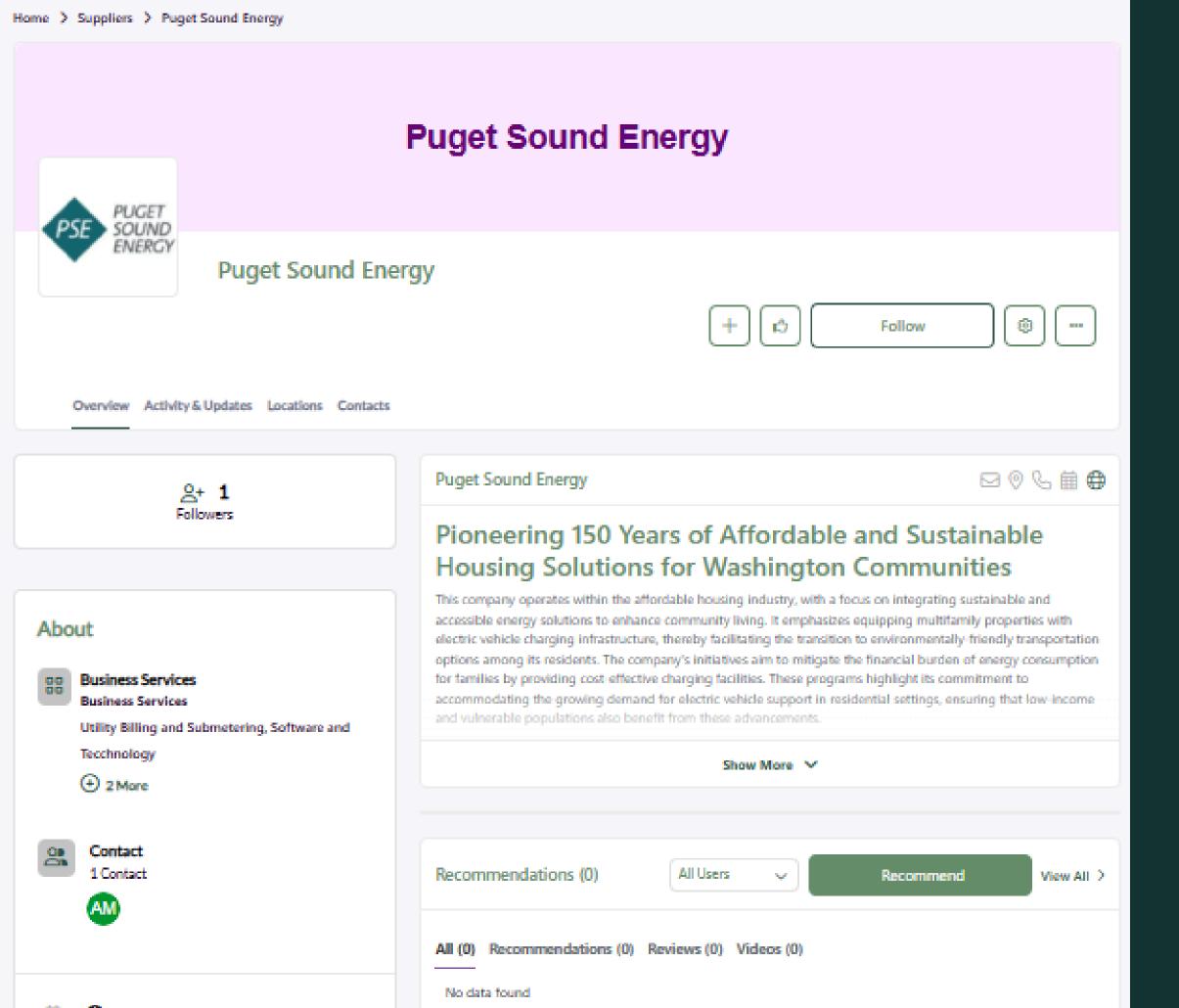
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AHMA Industry Directory

How The AHMA Industry Directory Helps Members

- Makes it easy to find, compare, and connect with vendors that meet affordable housing needs.
- Streamlines sourcing through direct vendor outreach, RFP/RFI tools, and curated industry insights.



AHMA Industry Directory

How The AHMA Industry Directory Helps Vendors

- Provides direct access to a targeted audience of AHMA members actively seeking products and services.
- Generates qualified leads and brand visibility through enhanced listings, content, and engagement tools.

Educational Excellence: Quality Over Quantity

23 Training Sessions

challenges

Specialized programs addressing

members' most pressing operational

Engaged professionals developing

280 Participants

critical skills and knowledge

14 On-Demand Users

Flexible learning options fitting busy schedules

While attendance numbers were lower industry-wide in 2025, we maintained our commitment to exceptional educational quality. Each of our 23 training sessions delivered high-impact content curated to address real-world challenges. Our expanding on-demand webinar library provided critical flexibility, allowing professionals to learn at their own pace—a growing trend that reflects modern learning preferences.

Signature Educational Programs

Fall Legal Seminar

Deep dive into the evolving intersections of Landlord-Tenant Law and Fair Housing regulations, providing invaluable insights for compliance and risk management

AHMA Speaker Academy

Groundbreaking new program transforming members into capable, confident trainers—building internal teaching capacity and strengthening long-term organizational sustainability

The launch of our Speaker Academy represents a transformative investment in our community's future. By empowering members to share their expertise, we're not just building skills—we're creating a sustainable pipeline of thought leaders who will guide the affordable housing sector for years to come.

2025 Annual Convention: Connection and Community



Strong turnout demonstrating community engagement



Industry partners showcasing innovative solutions



Education Tracks

Targeted content addressing diverse member needs

Held in April, our Annual Convention showcased the strength of our community. Guided by member feedback, we introduced five specialized educational tracks featuring expert speakers delivering relevant, practical, and forward-thinking content. Despite slightly reduced attendance compared to previous years, the impact and engagement levels were exceptional—proof that strategic programming adaptation meets evolving member needs effectively.

Financial Resilience in Challenging Times

2025 presented financial challenges with decreased event revenue across the industry. Yet AHMA of Washington remained financially strong and strategically focused on the future.

Through prudent fiscal management and strategic deployment of our Operating Reserve, we invested in innovative initiatives designed to deliver long-term value to members—including the groundbreaking Speaker Academy and the AHMA Industry Directory.

We maintained full operational capacity throughout the year, ensuring uninterrupted member services, continued professional support, and the agility to seize emerging opportunities. This financial stewardship reflects our disciplined planning and unwavering commitment to organizational sustainability.

Our Competitive Strengths



Exceptional Retention

90% renewal rate demonstrates sustained member value and satisfaction



Strategic Innovation

New programs like Speaker Academy position us for long-term leadership



Educational Excellence

High-quality, relevant training addressing real operational challenges



Financial Discipline

Prudent management ensuring stability and strategic investment capacity

Looking Forward: Stability Meets Innovation

"In a year where many organizations faced uncertainty, AHMA of Washington proved that strong leadership, engaged membership, and sound management can sustain and even strengthen an association's impact."

Through unwavering commitment to excellence, strategic adaptability, and relentless focus on member value, AHMA of Washington remains a model of stability and innovation within the affordable housing industry.

As we move into 2026, we do so with confidence—backed by a loyal membership base, proven educational programs, financial resilience, and the innovative spirit needed to lead Washington's affordable housing professionals into the future.